

### **JANUARY**

Kitchens & Bathrooms  
Transport, Handling & Storage  
Information Technology

### **FEBRUARY**

Repair, Maintenance & Improvement  
Bricks, Blocks & Hard Landscaping  
Tools, Fixings & Adhesives

### **MARCH**

Information Technology  
Doors, Windows & Security  
Workwear & Equipment

### **APRIL**

Plumbing & Heating  
Gardens & Landscaping  
Drainage & Water Management  
**Top 20 Merchant Chart: showcasing  
the performance of the sector's  
largest merchant businesses**

### **MAY**

Tools, Fixings & Adhesives  
Bricks, Blocks & Hard Landscaping  
Paints & Woodcare

### **JUNE**

Timber & Joinery  
Roofing, Flooring & Insulation  
Plaster, Dry Lining & Building Boards  
*BMF All Industry Conference preview*

## **Features** list 2021

### **JULY/AUGUST**

Plumbing & Heating  
Information Technology  
Transport, Handling & Storage

### **SEPTEMBER**

Gardens & Landscaping  
Tools, Fixings & Adhesives  
Bricks, Blocks & Masonry

### **OCTOBER**

Doors, Windows & Security  
Drainage & Water Management  
Kitchens & Bathrooms

### **NOVEMBER**

Roofing, Flooring & Insulation  
Information Technology  
Tools, Fixings & Building Chemicals

### **DECEMBER**

Plumbing & Heating  
Timber & Joinery  
*In Focus: Business Essentials*

#### **REGULAR FEATURES:**

In addition to the product category-focused features detailed above, each issue of PBM will present targeted and content-driven articles that put readers in prime position to engage with active suppliers and industry trends. These include:

- Supplier Profile:** Corporate insights and updates
- Face to Face:** Q&A session with merchant-facing supplier staff
- Marketing:** A detailed look at supplier support at the point of sale
- Soapbox:** Comment and opinion
- Training Focus:** Merchant-focused courses and content
- Product Spotlight:** Drilling down into new product launches

Every edition also provides a review of the latest news, appointments, events, informed opinion from industry experts and a round-up of the sector's new products. Best practice is shared through regular merchant profile features and news from leading merchant organisations whilst 'The Pulse' is PBM's monthly tracker of merchant sales and confidence.

**If you would like to submit an article or synopsis for consideration, please contact the editorial team for details and copy deadlines. Email: [pbm@hamervile.co.uk](mailto:pbm@hamervile.co.uk)**

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